CONVERGENCE TECHNOLOGIES, ltd.

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A CLOSER LOOK AT THE NEW eINVOICING

The release of Sage 100cloud 2020.0 in March introduced a new eInvoicing feature in Accounts Receivable, Job Cost, and Sales Order invoices. Let's take a closer look at this new functionality that helps you save tons of time and processing costs through payment automation.

eInvoicing Overview

eInvoicing for Sage 100cloud combines payment automation functionality with a customer self-service portal to speed up processing and help shorten the payment cycle. Your customers can use the convenient click-to-pay link to make online credit card and ACH payments. If you're using Paperless Office for invoicing, the invoice PDF is attached to the email and after your customers make online payments, you can easily import them into Cash Receipts Entry.

Click-to-Pay Convenience

When you make it easy for customers to pay, they'll usually process those payments faster. That's where the click-to-pay functionality in Sage 100cloud eInvoicing comes in. The invoice emails you send from Sage 100 include a payment link (and attached invoice) so they can easily process credit card or ACH payments online. Just like most of us have become accustomed to as consumers, this click-to-pay convenience can now be extended to your business customers as well.

Time-Saving Customer Portal

Do your customers call with questions about outstanding payments, past invoices, and payment options? With the eInvoice Payments Portal, your customers get a secure and intuitive self-service platform to quickly find the information they need. Not only does this reduce the time and cost of service staff fielding questions by phone, your customers get the convenience of anytime access to the payment info they want, even outside of business hours and without waiting on-hold.

eInvoicing Key Benefits

In addition to click-to-pay and customer self-service, key benefits of eInvoicing also include:

- Encrypted, PCI-Compliant integration with Sage 100cloud A/R, Sales Order and Job Cost
- Automatic updates to Sage 100cloud A/R and general ledger accounts
- Secure storage of credit card and ACH information for easier future payments
- Faster and more convenient payment processes help accelerate cash flow

Note: eInvoicing is provided through a Sage-Certified third party and is only available for Sage 100cloud. eInvoicing requires a merchant account with Paya (formerly Sage Payment Solutions).

i Contact us to if you have questions, want more info, or would like to see a demo of the new eInvoicing for Sage 100cloud.

One of the many benefits of using Sage HRMS is the ability to start small and streamline just your core HR processes at first. Then as your business grows, you can extend that same time-saving automation to other areas of the HR process and your complete employee lifecycle. Let's take a closer look at some of the most popular add-ons for Sage HRMS.

Employee Benefits Management

Employee benefits management can be extremely tedious and paper-intensive. But **Sage HRMS Benefits Manager** can save time and cut those costs with key features including:

Benefits Carrier Connectivity - Cut the cost of benefits administration and eliminate paper enrollment forms with secure and automated communication of employee benefits enrollment data directly to health insurance carriers.
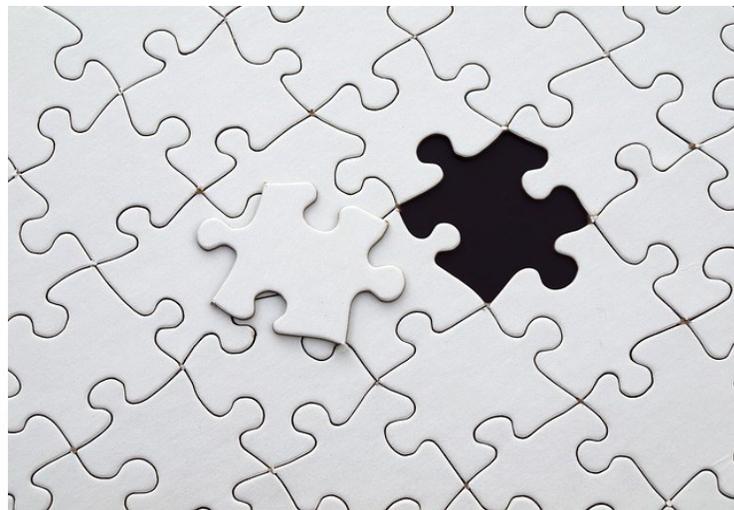
Open Enrollment and Life Events - Move open enrollment online and empower your employees to make their benefits elections and update life events with easy step-by-step wizards that walk them through the process.

Employee Self-Service (ESS)

Sage Employee Self Service (Sage ESS) empowers employees with ownership of their personal information so they can view and update certain HR fields without inundating HR staff with routine inquiries. Automated workflow and customizable features enable employees and supervisors to manage time-off requests, benefits changes, job details, training history, and more. Perhaps best of all, approved changes are automatically updated from Sage ESS to the Sage HRMS database which eliminates duplicate data entry.

Automate Time and Attendance

Time and attendance management solutions for Sage HRMS help you process payroll faster and more accurately. An automated time and attendance tracking system logs and analyzes employee work hours. Aside from assisting HR and

businesses to remain compliant with state and federal regulations, time and attendance tracking software captures the number of sick, vacation, and paid time off (PTO) days each employee takes per year and provides HR and payroll professionals with tools that monitor and facilitate payroll.

Recruitment and Onboarding

Recruitment and onboarding is arguably the most important role in the HR process. That's why Sage HRMS offers a variety of add-ons, most from third-party developers, that help you automate and streamline recruiting, hiring, and onboarding so you can:

- Hire the best talent and reduce employee turnover

- Collaborate with recruiters and hiring managers to ensure access to top applicants

- Paperless collection of employee and applicant data using the web

Contact Us to request more information or schedule a demo of any of the available Sage HRMS system add-ons.

SAGE SUMMIT DATE CHANGE

Due to current conditions and with a focus on the health and safety of Sage Summit 2020 attendees, Sage has rescheduled the event to take place **December 9-11, 2020**. The popular annual software conference was previously scheduled for May 2020.

Other Event Details

While the date has changed, the location remains the same which will be hosted at the Gaylord Palms Resort in Orlando, Florida. The event venue is a premier location just minutes from Walt Disney World® and Universal Orlando Resort™.

In addition, registration deadlines and pricing have been extended as follows:

- Early bird (through September 14, 2020) - **$499**
- Save (September 15 - November 29, 2020) - **$599**
- Standard (November 30 - December 10, 2020) - **$799**

Be sure to click below for additional details about the agenda, keynote, learning sessions, or to register.

Sage Summit 2020

COVID RESOURCES FOR SAGE CUSTOMERS

To help guide customers during these challenging times, Sage has gathered information and resources to help you navigate the current coronavirus pandemic including:

- Guidance for enabling remote working capabilities
- Assessing whether you're eligible for government-funded financial support
- COVID-related FAQs
- Business continuity guidance and advice

To access this dedicated resource online, go to: https://www.sage.com/en-us/coronavirus/

Free Training Available

In addition, Sage is generously offering access to select eLearning packages and webinars **at no charge**. Sage has combed through their library of courses and highlighted content they feel will be most relevant and beneficial during this time including:

- Sage 100 General Ledger (29 videos)
- Payroll 2.0 (44 videos)
- Accounts Payable and Receivable (68 videos)
- Sales Order and Purchase Order (67 videos)
- Many more …

This free training available to customers **through June 30** includes Any Time Learning and live product training through Sage University.

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