



Convergence Technologies Ltd

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SAGE 100c NOW OFFERS MANUFACTURING Advanced Functionality for More Complex Jobs

Earlier this year, it was announced that a new manufacturing bundle was available for Sage 100c that goes above and beyond the existing Bill of Materials and Work Order Processing modules that work with the classic version of Sage 100 (formerly “MAS 90”).

Here’s a look at how the new Sage 100c Manufacturing bundle was “born” and why it’s capable of tackling more complex jobs and managing the *entire* manufacturing process.

An Existing Relationship ... Re-imagined

The Sage 100c Manufacturing bundle is the result of a Sage-Endorsed partnership with developer Synergistic Software Solutions, LLC and their [JobOps](#) job management software for manufacturers. Originally developed specifically for Sage 100, JobOps has been the “go to” manufacturing add-on suite for over 20 years.

Now re-imagined as the core of Sage 100c Manufacturing, it’s fully-integrated with Sage 100c, has a proven track record, and is currently used by hundreds of Sage 100 (“Classic”) customers.

What’s Included with Sage 100c Manufacturing?

Sage 100c Manufacturing automates how you manage complex manufacturing jobs during the entire process including estimating, sales orders and work tickets, job planning, costing and tracking, and purchasing. It integrates with your Sage 100c financials and inventory so you eliminate duplicate data entry between systems and departments. It also means you’ll have access to labor, material usage, and other costs in real-time so you can keep a close watch on job changes, materials, production schedules, and profitability.

[Download the Manufacturing Brochure](#) for details.

Sage 100c Manufacturing is available as an add-on which includes what were formerly called the “JobOps Base” and “Time Tracker” modules. Also available as separate options to the core Sage 100c Manufacturing bundle are the “Product Configurator” and “Enhanced Scheduling” modules.

Other Things to Note

The new manufacturing bundle is available ONLY to Sage 100c (subscription) customers. New sales of the manufacturing bundle (formerly JobOps) are no longer available to customers running Sage 100 (Classic). However, existing JobOps customers will continue to receive support from Synergistic Software and do not need to convert to Sage 100c.

It’s also worth noting that the Sage 100c Manufacturing bundle is not meant to REPLACE the existing Work Order functionality. Rather, it complements Work Order and adds advanced capabilities for manufacturers with more complex requirements.

[Get in touch](#) with questions, to request pricing, or to learn more about the difference between the new Sage 100c Manufacturing and existing Work Order functionality.





SAGE CRM

A Closer Look at Recent Enhancements

Released in July 2016, Service Pack for Sage CRM Version 7.3 included user interface enhancements, workflow improvements, and updated MailChimp integration that we'll take a closer look at in this article.

User Interface Enhancements

The user interface in Sage CRM has been updated to provide a consistent experience with other Sage applications that it integrates with like Sage 100. The changes include:

Main Menu - A new compact and responsive main menu that's easy to use and adjusts to any display (mobile device, laptop, tablet, etc).

Enhanced Tabs - Horizontal tabs now stay visible even when you scroll. With a new color scheme, active tabs are clearly highlighted, indicating your current location in Sage CRM.

Top Bar Icons - Notification, history, search, and my profile icons displayed in the top right corner of the screen are now bigger, more intuitive, and easier to use.

Companion Buttons - Action buttons on the right side of the screen now stay onscreen when you scroll, making it easier for you to perform the actions with less vertical scrolling.

Fonts and Spacing - More spacing between elements on Sage CRM screens, updated fonts, and better contrast rate improve the readability of information.

Updated MailChimp Integration

The original release of Sage CRM 7.3 introduced the new integration with MailChimp. Service Pack 3 continues to build on that foundation, creating an integration that's even more powerful and connected.

As an administrator, you can now specify how often data synchronization occurs between Sage CRM and MailChimp including various settings in **Communications and Opt out requests** as well as synchronization of **Campaign Results**.



When adding new contacts to MailChimp from your Sage CRM database, helpful notifications now display the number of contacts with new or updated email addresses that were successfully sent to MailChimp, the number of contacts with missing email addresses, and the number of contacts that MailChimp couldn't process. Plus, the number of merge fields you can use in a MailChimp campaign has increased.

New Workflow Actions

A new **Create Appointment** workflow action has been created which prompts you to schedule an appointment as part of a workflow process. Alternatively, you can use the action to automatically create an appointment with pre-defined values (no user input required).

Sage also enhanced the existing **Send Email** workflow action to automatically (optional) file emails against corresponding entities including Person, Company, Case, Opportunity, Solution, and custom entities that have communications. The emails can then be viewed on the Communications tab.



Have Questions or Need Help?

[Get in touch](#) if you need help upgrading to Service Pack 3 or if you'd like more detail about the changes.





SAGE HRMS

Are You Listening to Your HR & Payroll Data?

Most HR departments rely on reports—reams of them. There is so much data and so many things you need to keep track of, it's really easy for important tasks to fall through the cracks or for deadlines to be missed.

But instead of flipping through stacks of paper or generating tons of onscreen reports searching for the information you need, why not have that data find YOU instead?

Your Data is Trying to Tell You Something

You'll probably agree that better decision-making hinges on the right people gaining access to the right information at the right time. From open enrollment and benefits changes to managing overtime and sticking to filing deadlines, timing is important. And that's where [Sage Alerts & Workflow](#) comes in.

Eliminate the Slack with Business Alerts

Sage Alerts & Workflow is an automated 'alert and response' system that **actively monitors** your **Sage HRMS and Payroll database** for important deadlines and events (that you pre-define) such as benefits expiration, hire date anniversaries, and performance reviews. Once an event is triggered, the system automatically fires off an alert and routes it to the person or people that need to know.

Imagine your Sage HRMS system proactively telling you when John Doe exceeds 20 hours of overtime this week, when Sam Smith is due for his performance review, or that the new benefit plan for Lori Jones is effective starting today.

Once these HR-related events are triggered, you'll receive an alert by email, mobile phone, on-screen pop, or one of several other alert delivery options. It's your choice to determine who receives the alert and how.

If there's an event, deadline, or any other HR-related activity you need to know about in a timely fashion, Sage Alerts & Workflow has you covered.



More Than Just Alerts

Typically, receiving an alert isn't enough - it's just the first step that initiates a process or requires a response. Most of the time, some sort of action or task follows the alert.

That's why Sage Alerts & Workflow is designed to make it faster and easier for you to take action on the alerts that it generates. Once an event or alert is triggered, the system can automatically run reports and send them to an HR manager, generate new hire or other HR forms and attach them to an email, update the status of an employee in Sage HRMS, or just about any other action you'd normally have to perform manually.

Keeping You Alert and Proactive

When it comes to HR and payroll, missed deadlines can be costly. That's why it's important to leverage technology that helps you keep tabs on what's happening, what didn't happen, and perhaps most importantly, what needs to happen soon.

Contact us if you'd like to learn more or see a demo of Sage Alerts & Workflow for Sage HRMS.

New How-To Videos Available for Sage 100

The folks over at Sage have been hard at work creating a series of new “how-to” videos for Sage 100. The new videos, posted on the Sage North America YouTube channel, can be found within the [Sage 100 Support and Training](#) playlist. Some of the newer videos on the playlist include:

- How to Backup Data
- How to Reconcile the Purchases Clearing Account
- How to Correct an Out of Balance General Ledger
- Overview of Period and Year-End Processes
- How to Update Tax Tables

There are currently 12 how-to videos in all. Click below to check out the full list.

[Full List of Videos](#)

Free Sage Intelligence Reporting 5-Part Video Series

Sage has launched the 2nd installment of their popular video series that teaches you how to build better reports and analyze data using **Sage Intelligence Reporting**.

It all started earlier this year with part 1 of the series entitled [Starting Out with Sally](#). Sally is a fictitious business owner that leads you through practical ways to make sense of the numbers and improve your financial reporting skills with Sage Intelligence. Part 1 included 5 videos which have been archived and can be [found here on YouTube](#).

This second installment, entitled [Gearing Up with Sally](#), kicks things up a notch as Sally guides you through features of the

Financial Report Designer that help you develop creative and insightful reports. The reporting techniques included in the second installment of the series include a focus on Pivot Tables, Pivot Charts, and Dashboards. Click below to sign up for the series.

[Gearing Up with Sally](#)

Beware! Fraudulent Sage Software and Hardware Support Providers

In case you missed it, the message is worth repeating. Sage recently sent out communication warning customers about reports of companies contacting you claiming to represent Sage (but they don't!).

These companies represent themselves as providing services to customers - typically software or hardware support - on behalf of Sage. They aggressively market “support or protection plans” once they make contact.

Sage is recommending that you **DO NOT** give out your Sage Account number without first verifying that you are indeed speaking with Sage directly.

Be sure to [contact us](#) if you have questions or doubt about any communication you receive from third parties.

Sage 100 and 100c Version 2017 Coming Soon

The next release of Sage 100 (and 100c) version 2017 is scheduled for October 24, 2016. Stay tuned and we'll provide information about product fixes, enhancements, and new features included with this release once the details are made available by Sage.



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